

IsaKidd Conference

An excellent platform for discussion and debate

The 2013 IsaKidd Conference was recently held in Kristiansand, Norway with 75 delegates attending the week's conference and site visits. Kristiansand is home to the Nikkelverk complex and refinery. XT has recently installed a new robotic stripping machine in their pilot copper refinery and this was a showcase for attendees during the week.

Being in Scandinavia, delegates were asked to reflect on the old Viking laws to guide their interaction and conduct throughout the conference.

Overall XT was very pleased with the conference outcomes, and following the successful formula from previous conferences, the agenda covered technology updates from XT, as well as latest developments and improvements from around the world. The case studies again generated the greatest interest, where operational and technical issues were presented for further discussion and debate.

The gathering is a unique forum for our technology customers to exchange experiences and ideas in a relaxed environment that is unusual in today's competitive world. A key theme was the increased focus on productivity and effective use of capital – mirroring recent industry trends after a decade of high capital investment. Tank house operators world-wide grapple with similar business issues, and the conference provides an excellent

platform for discussion and debate.

John Doolan, General Manager XT said, "I am continually surprised by the level of sharing and the strength of friendships between participants.

"The conference program emphasises interaction and opportunities for informal exchanges, and we know delegates take away benefits well beyond just a copy of the conference papers.

"They form business and personal friendships that can last a life time."

After two days of papers, group and plenary discussions, delegates were offered site tours of Nikkelverk Refinery (Kristiansand), Aurubis Hamburg Refinery (Germany) and Nyby Steel Mill (Eskilstuna, Sweden). The site tours provided practical insights on latest developments, and an opportunity for deeper appreciation of specific operational issues.

XT is most grateful for the excellent welcome and tour programs provided by Nikkelverk, Aurubis and Nyby.



John Doolan delivers the Conference Opening address

Viking Laws

1. Be brave and aggressive

- Be direct
- Grab all opportunities
- Use varying methods of attack
- Be versatile and agile
- Attack one target at a time
- Don't plan everything in detail
- Use top quality weapons

2. Be prepared

- Keep weapons in good condition
- Keep in shape
- Find good battle comrades
- Agree on important points
- Choose one chief

3. Be a good merchant

- Find out what the market needs
- Don't promise what you can't keep
- Don't demand overpayment
- Arrange things so that you can return

4. Keep the camp in order

- Keep things tidy and organised
- Arrange enjoyable activities which strengthen the group
- Make sure everybody does useful work
- Consult all members of the group for advice



Graham Heferen – XT Townsville with Peter-John Garbutt from Merhlin International Un-Limited at the Conference Welcome function